

BRITISH PARACHUTE ASSOCIATION
DEVELOPMENT COMMITTEE MEETING
5 WHARF WAY, GLEN PARVA, LEICESTER
TUESDAY 20 JUNE 2000, AT 4.15 PM

Present: Ian Midgley - Chairman
Mike Allum
Tye Boughen
Dave Hickling
Lofty Thomas
Richard Tregaskes

In attendance: Debbie Carter - Treasurer
Tony Butler - Technical Officer
Glen Turnbull - Development Officer
Martin Shuttleworth - Office Manager
Jon Gretton - Financial Administrator
Jane Doughty - Secretary
Nigel Kimber - HSBC
Fitz Hay - HSBC
Tony Knight - BPA Shop
Mick Danby

Observers: Lesley Gale
Ian Marshall

ITEM	MINUTE
DO14/00	<u>APOLOGIES FOR ABSENCE</u> There were apologies for absence from Kieran Brady and John Hitchen - who was away on BPA business.
DO15/00	<u>TO RECEIVE AND APPROVE THE MINUTES OF THE DEVELOPMENT COMMITTEE MEETING HELD ON TUESDAY 18TH APRIL 2000</u> Lofty Thomas proposed that the Committee approve the minutes of the meeting, Richard Tregaskes seconded the proposal and it carried unanimously. <p style="text-align:right"><u>Approved</u></p>
DO16/00	<u>MATTERS ARISING FROM THE MINUTES OF THE DEVELOPMENT COMMITTEE MEETING HELD ON TUESDAY 18TH APRIL 2000-06-30</u> There were no matters arising from the minutes of the Development Committee meeting held on Tuesday 18 th April 2000.

Note: - *The Chairman stated that he would like to make a slight change to the agenda at this point, to discuss item DO19/00 - Any other business.*

DO19/00

ANY OTHER BUSINESS

Investing BPA Funds

Jon Gretton introduced two Financial Advisors from HSBC (Nigel Kimber and Fitz Hay). Informing the Committee that they were going to give a presentation on the potential for investing BPA funds (to obtain a better return on capital).

Mr. Kimber and Mr. Hay proceeded with their presentation, and went on to hold a question and answer session with the Committee.

The Chairman asked Mr. Kimber and Mr. Hay to submit a report on the presentation that they had given; including any other options that they felt might be open to the Association.

After the presentation had been given, the Chairman asked the Committee to consider the options presented by HSBC, and asked Jon Gretton to obtain quotes from other companies.

Action: Jon Gretton & Communications Committee

Note: - *The Chairman stated that they would be returning to the main agenda, and also took the opportunity to introduce Martin Shuttleworth - the new Office Manager, and Glen Turnbull - the new Development Officer.*

DO17/00

THE DISPOSAL OF THE FXC'S

J-moded FXC's

The Chairman briefed the Committee on the current situation regarding the FXC's (J-moded). He reminded the Committee that he had written to all Drop Zones earlier in the year stating that the J-moded FXC's could be purchased at a cost £50.00 per unit or returned to the BPA. He went on to inform the Committee that he had sent another letter reminding those still with the J-moded FXC's that their contracts would be expiring soon, and that all those who had not returned them by the expiry date would be invoiced for them.

G-moded FXC's

The Chairman informed the Committee that he intended to ask FXC if they would consider re-purchasing the G-moded FXC's.

Action: Chairman

DO18/00

AREAS OF RESPONSIBILITY

A. Advertising Matters.

There were no 'advertising' matters to be discussed.

B. Coaching for the future.

There were no 'coaching' matters to be discussed.

C. UK Sports.

There were no 'UK Sport' matters to be discussed.

D. Insurance Matters.

Dave Hickling asked why the office had not informed him about a recent insurance settlement. Tony Butler said it related to a claim from an incident some time ago, since which the BPA had changed insurers. The previous insurance company was under no obligation to inform the BPA of the settlement, and had not done so. Therefore, the office had no official information to provide.

Mr. Hickling requested that he was kept informed on current insurance issues.

Lesley Gale stated that she would like to try and reduce the cost of the premium on the magazines liable insurance. She stated that she would be obtaining quotes and asked if the office to assist.

Action: Office

E. Sport England/CCPR.

Richard Tregaskes, informed the Committee that Sport England and CCPR would be holding seminars in the near future, but felt that they were not relevant to the Association.

He also stated that he had received a letter from CCPR, requesting support for a community leisure bill. He asked the office to distribute it to clubs and centres.

Action: Office

F. Regional Representatives.

Lofty Thomas informed the Committee that he had received information on a seminar that would be taking place, but felt that it was not relevant to the BPA.

Chris Allen brought a Regional Representatives web site to the Committee's attention, and asked John Saunders to brief the Committee on the situation.

Tye Boughen suggested that the Association invite the member in question to a Development Committee meeting to give his comments.

The Chairman asked Lofty Thomas to get in touch with the member and extend him an invitation to the next Development Committee meeting.

Action: Lofty Thomas

DO19/00

ANY OTHER BUSINESS

Drop Zone Operators Survey

Chris Allen reminded the Committee that there had been a survey distributed to Drop Zone Operators, he stated that there had only been a small number of surveys returned, and that he would be providing more information when he had received more completed surveys.

BPA Shop - One jump Vouchers

Tony knight briefed the Committee on his proposal to sell 'one jump vouchers'. When he had concluded his brief, he asked the Committee if he had their approval.

Dave Hickling stated that he and British Parachute Schools had no objection to the proposal from Tony Knight.

Tony Knight also informed the Committee that all marketing for the vouchers/BPA shop would clearly state that these are a franchise of the BPA.

Tye Boughen proposed that the Committee agree (in principle) that the BPA shop sell 'one jump vouchers', with the BPA taking a "cut" - subject to contract (to be agreed with Ian Midgley, at a later date). Mike Allum seconded the proposal and it carried unanimously.

Carried unanimously

The Chairman asked the Committee to clarify that they were happy to have him alone agree the contract with Tony Knight. The Committee stated that they were happy for him to approve the contract, without further discussion with the Development Committee.

Action: Ian Midgley

Ian Midgley stated that he would be sending a copy of the agreed contract to each member of the Committee "to keep them informed".

Action: Ian Midgley

Tye Boughen proposed that this item should be discussed at the Council meeting which was being held directly after the Development Committee meeting, so that Tony Knight could proceed with his proposal without any unnecessary delay.

Action: Council meeting

There being no further business to discuss, the meeting closed at 5.45 p.m.

Distribution:

Council
Vice Presidents
Treasurer
Tony Butler - Technical Officer
John Hitchen - NCSO
Glen Turnbull - Development Officer
Martin Shuttleworth - Office Manager
Lesley Gale - Editor, Skydive Mag